

Health Care Issues for Consumers

- Rising Insurance Premiums
- Increasing Deductibles and Out-of-Pocket Costs
- Limited Health Care Choices Outside of Open Enrollment
 - Employer Group Insurance (Expensive)
 - Short-Term Medical (Proposal to shorten to 3 months)
 - Fixed Indemnity (Not Comprehensive)

For those who do not qualify for a subsidy, OneShare programs are up to 50% less than traditional health insurance.

Outside of Open Enrollment (10 ½ months), typically up to 85% of consumers don't qualify for ObamaCare.

That's where we become one of the only comprehensive and permanent solutions available!

OneShare vs ACA (Obamacare)

- 1. ACA has a limited time to enroll during OEP whereas enrollment with OneShare Health is available 365 days a year.
- There are very few options outside of OEP but with OneShare, you can enroll members up to 60 days in advance.
- Major medical can be expensive whereas OneShare is up to 50% less than traditional health insurance.



OneShare vs Short Term Medical

- 1. STM has an expiration date, whereas OneShare programs do not expire. The membership stays active as long as the member wants.
- 2. STM is no longer available in CA, CO, NY, NJ, CT, DC, ME, RI, MN and HI but OneShare is!!
- 3. OneShare Health accepts those with Pre-Existing Conditions (24-Month Waiting Period), whereas STM does not.
- 4. The only knockout questions are Tobacco Usage, Substance Abuse, and Statements of Belief whereas STM is more restrictive.
- 5. We offer comprehensive services such as preventive, maternity, Urgent Care, ER and specialist visits (Classic program) unlike most STM plans.



OneShare vs Fixed Indemnity

- 1. Fixed Indemnity has limited payouts for medical bills whereas OneShare has comprehensive sharing, more like what people are used to with traditional health insurance.
- 2. With Fixed Indemnity, your clients pay for services up front and are partially reimbursed based on a fee schedule. At OneShare, our members have first-dollar features like doctor visits, preventive care, urgent care, and ER (Classic program), which will lead to a **better persistency rate and longevity of your residual income**.
- 3. OneShare Health accepts those with Pre-Existing Conditions (24-Month Waiting Period), whereas Fixed Indemnity does not.



Did You Know?

Outside of the Open Enrollment Period, our most successful agents and agencies say that over 70% of their sales come from OneShare Health.

Why? Customers expect their healthcare to include services such as:

Doctor Visits

Emergency Room

Hospitalization

Preventive Services

Maternity



Why are HCSMs growing so fast?

Affordable Cost



Competitive Pricing
Compared to Traditional
Insurance!

Ease of Access



New Enrollments Accepted All Year!

It's What People Want



No Expiration Date and It's Comprehensive!



Our Solution... Health Care Sharing!!



How Sharing Works





4

Sharing Request is received by OneShare Health.



Member selects a First Health Network Provider.



5

Eligibility and price are determined.



Member shows their ID card.



6

Sharing Request is fulfilled, and EOS is sent to the Member and Provider.





OneShare Health Classic Crown (Our most popular program!)

Up to \$1,000 Per Program Year

\$40 Visit Fee

5 Per Program Year

\$75 Visit Fee

\$75 Visit Fee

2 Per Program Year

\$500 Visit Fee

If the bill exceeds \$10,000, the member must pay their ISA. Visit Fee will be applied.

\$5,000 / \$7,500 / \$10,000

100% Eligible after Visit Fee or ISA

100% Eligible after ISA

100% Eligible after ISA

Eligible after ISA

Telemedicine	\$0 Visit Fee Available 24/7 from Active Date
	100% Sharod

100% Shared

Preventive Services

Primary Care Physician (PCP)

Specialist

Maternity

Maximum Limit Per Incident

Lifetime Sharing Maximum

Urgent Care Facility

Emergency Room

Individual Sharing Amount (ISA)

X-Rays / Labs / Diagnostics In/Outpatient Surgery

Hospitalization

\$500,000 \$1,000,000 per Member



primary care

YOU control
when & how
you see your
primary care
physician!

get care for:

high blood pressure

diabetes
high cholesterol

routine health maintenance
screenings
asthma
gastroesophageal reflux
skin conditions
musculoskeletal management
and more!

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Let's talk Pre-Existing Conditions!

It's important our members know they have options. Virtual Primary Care can be utilized from *day one* for pre-existing conditions during the 24-month waiting period.

Joining OneShare Health

What's in it for YOUR CLIENTS?



- Up to 50% less than traditional healthcare plans
- Choose from over 982,000 First Health Network providers
- Ease of access new enrollments accepted all year long
- It's what people want no expiration date and comprehensive
- Prescription, Vision and Dental Discount Programs



Joining OneShare Health

What's in it for YOU?

- Enjoy the benefits of a lifetime residual income
- Level commission for first year & all renewal years
- Sell nationwide* with just your resident license
- PERFECT TO BUNDLE with ancillary products such as:
 - Accident / Critical Illness / Hospital Indemnity / Limited Med
 - Dental / Vision / Life Insurance







THANK YOU!

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